



InfoDay for Entrepreneurs 2023

8 February 2023

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Entrepreneurship Lead

Si os queréis reunir para ver vuestro encaje en los programas, por favor rellenar el formulario y ¡me pondré en contacto!



Co-funded by the
European Union

European Institute of Innovation and Technology (EIT)

Multiple Knowledge Innovation Communities (KICs)

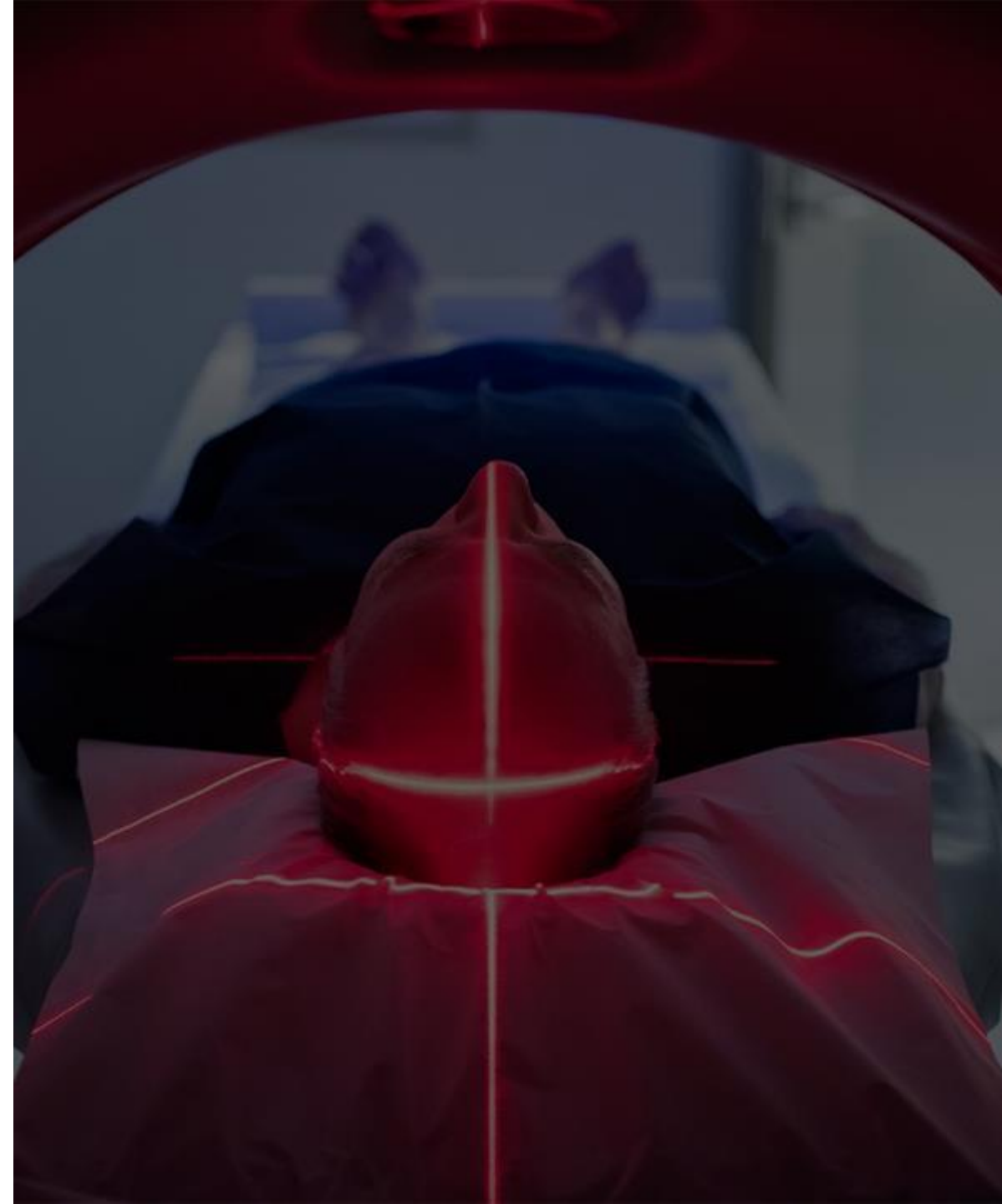
- Training a new generation of entrepreneurs
- Developing innovative products and services
- Powering start-ups and scale-ups



About EIT Health

Established in 2015, EIT Health is a vibrant community of some of the world's leading health innovators backed by the European Union,

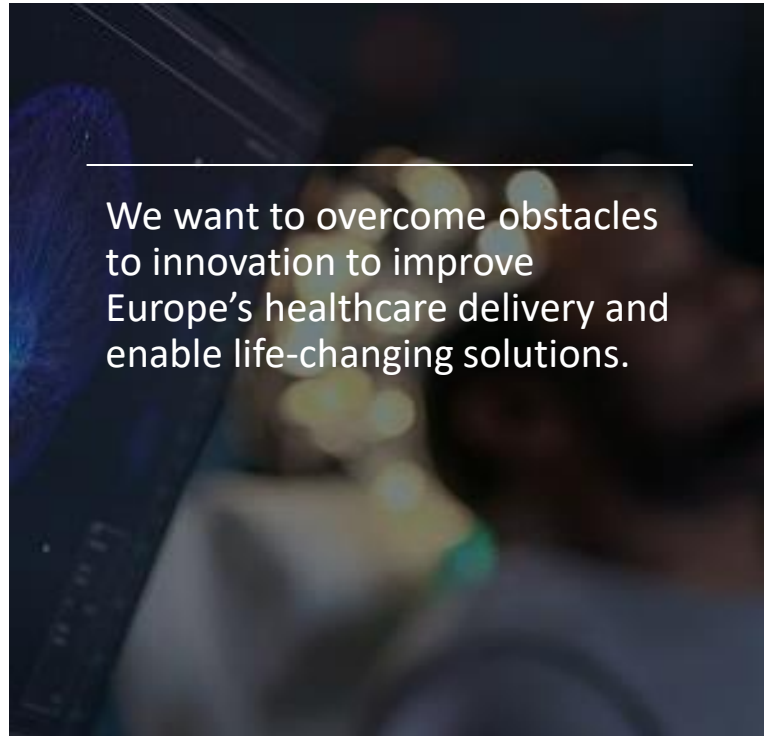
Working across borders, we harness the brightest minds from business, research, education and healthcare delivery to answer some of Europe's biggest health challenges.



Our goals



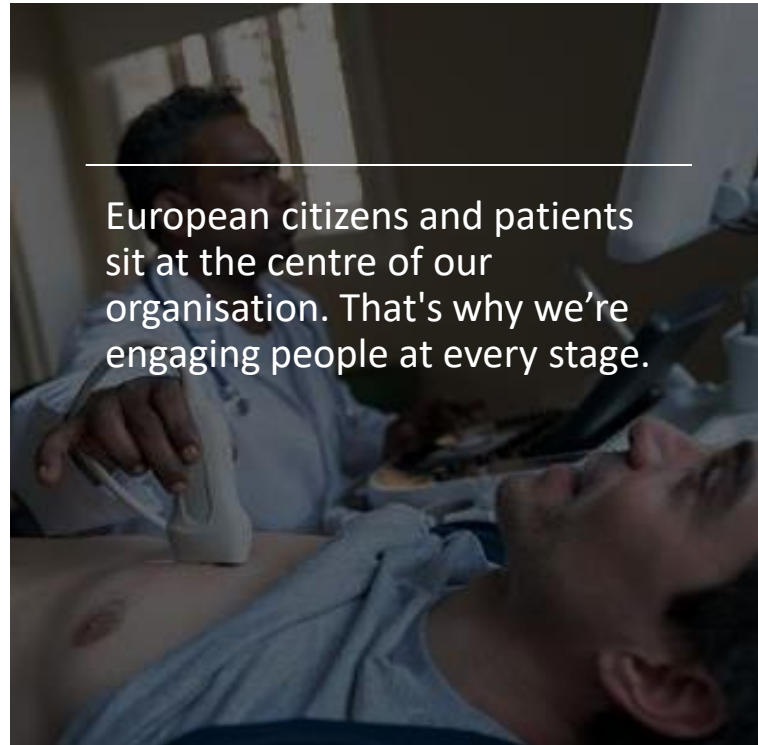
Strengthening healthcare systems in Europe



We want to overcome obstacles to innovation to improve Europe's healthcare delivery and enable life-changing solutions.



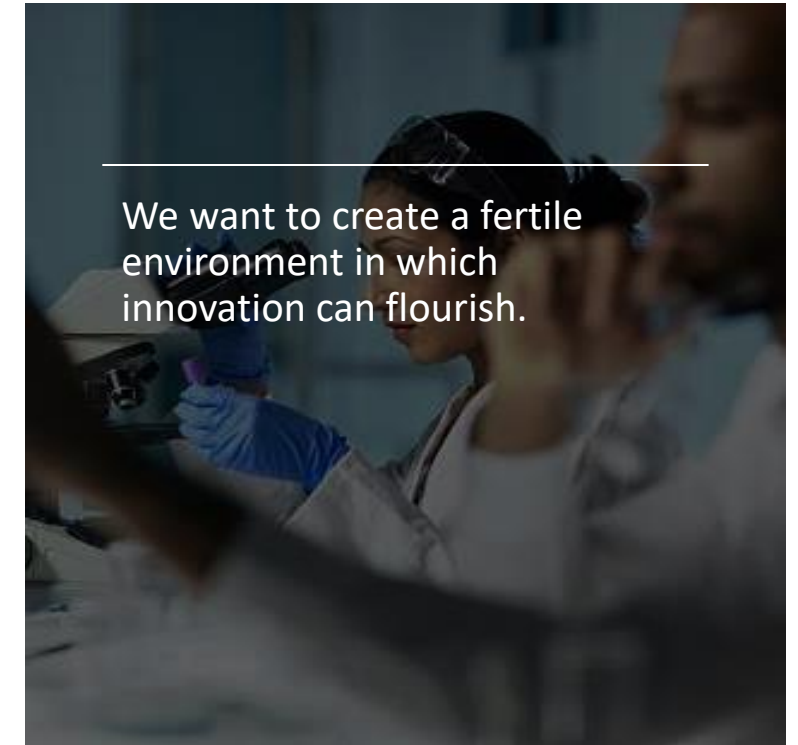
Promoting better health of citizens



European citizens and patients sit at the centre of our organisation. That's why we're engaging people at every stage.



Contributing to a sustainable health economy in Europe



We want to create a fertile environment in which innovation can flourish.

Our presence

EIT Health supports cross-border collaboration.

Seven regional innovation hubs

Operate as strong clusters of relevant actors collaborating as a thriving ecosystem.

InnoStars

Headquartered in Budapest, EIT Health InnoStars spans several geographic regions in Hungary, Italy, Poland and Portugal.

Regional Innovation Scheme (RIS) (Pink pins)

EIT Health has expanded the community's presence with a EIT Health Regional Innovation Scheme in 13 regions across Central, Eastern and Southern Europe.

Beyond Europe (Cyan pin)

Further hubs in the United States and Israel, connect innovators across Europe to other key thriving ecosystems beyond the EU.



Our partners in 2021

We work with world-leading academic institutions, businesses and innovators to drive health innovation forward.

Core partners

Associate partners

EIT Health Spain



Core Partners (8)

Associate Partners (10)

Network Partners (9)

Member of Alianza para la Salud de Vanguardia, and Alianza para España Nación Emprendedora.



Our programmes



Accelerator

A catalyst to business growth to deliver transformative products and services.

Shortens the time-to-market for entrepreneurs, start-ups and SMEs, while creating new jobs and contributing to a thriving health economy.



Education

Bridges the gap between academia and enterprise to upskill professionals on new innovative techniques, providing the practical knowledge and inspiration to deliver future innovation.

Engages learners across society, from citizens to established healthcare professionals.



Innovation

Connects bold approaches to the people who can make them a reality by turning them into a commercially-viable product or service.

Builds a task force of world-class experts from business, research and education.

Our impact

We're transforming the way healthcare is delivered in Europe, changing lives, making new leaps in healthcare that puts the patient front and centre.

Accelerator

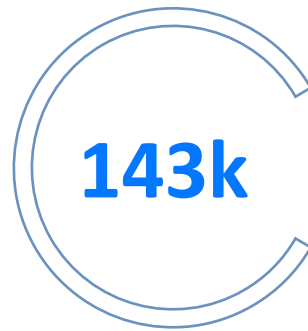


supported more than
1,355 start-ups

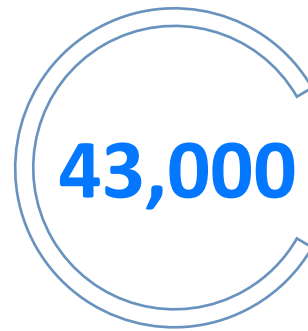


raised more than
€522m investment

Education

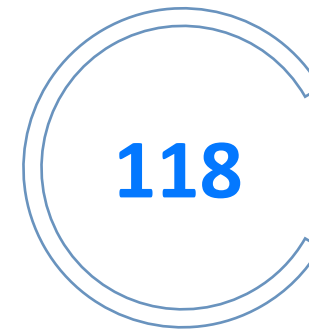


citizens have been
empowered to foster
healthier living and
prevent disease

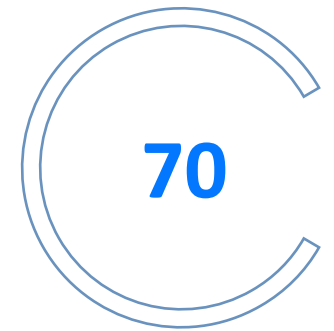


graduates and
professionals
trained

Innovation

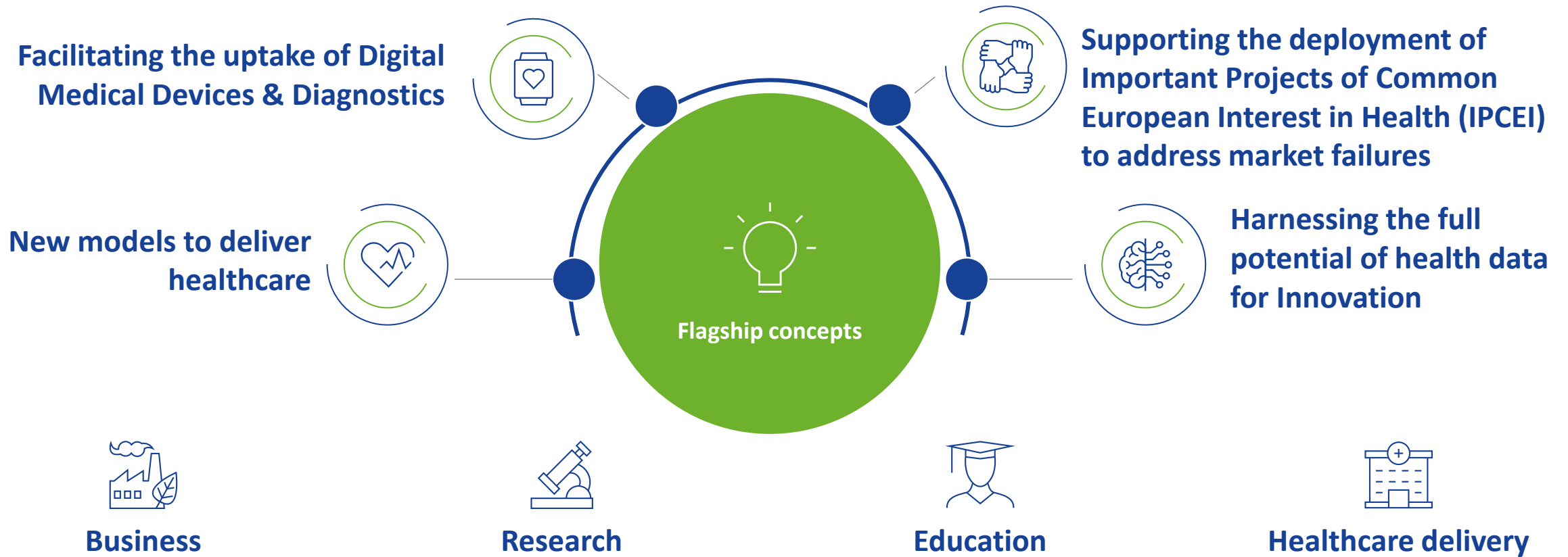


innovation projects
supported*



products or
services brought
to market

Refocusing on flagships



How we support the innovation pipeline: Our programmes

IDEATE

- Educational programmes with entrepreneurship and professional pathways
- Business plan bootcamps

INCUBATE

- Mentorship
- Product testing & validation
- Communications & Marketing
- Entrepreneurship training
- Competitive funding opportunities

ACCELERATE

- Exposure to international investors
- Access to top talent
- Collaborate with world-class quality experts
- Opportunities to join consortiums
- Network services

SCALE

- Access to new markets
- Ready-made international network
- Alumni network
- Think Tank thought leadership forum

TECHNOLOGY READINESS LEVEL

TRL 1

TRL 2

TRL 3

TRL 4

TRL 5

TRL 6

TRL 7

TRL 8

TRL 9

Education: Summer Schools, Fellowships, Masters & PhD

Bootcamps: Patient Innovation, Women Entrepreneurship, MedTech, Regulatory Pathways to Market, Finance Booster

Programmes: User Validation Labs (Living Labs & Test Beds), Mentoring & Coaching Network, European Health Catapult, Wild Card

Programmes: Bridgehead, Gold Track, EIC Pilot, Venture Centre of Excellence, DiGIInnovation



FIND A PROGRAMME

eithealth.eu/what-we-do/our-programmes/

EIT Health Opportunities



**ACCESS TO
KNOWLEDGE**

Through hands-on training, such as the **EIT Health Bootcamps**



**ACCESS TO
STAKEHOLDERS**

By diving into the network, such as **User Validation Labs** and **Mentoring and Coaching Network**



**ACCESS TO
MARKETS**

Within and beyond Europe, through the **Bridgehead** programme



**FUNDING &
INVESTOR
READINESS**

Our investor readiness programmes, such as **Catapult**, **Gold Track**, and our finance instrument **Venture Centre of Excellence** programme

FIND A PROGRAMME

eithealth.eu/what-we-do/our-programmes/

Medtech Bootcamp

Access to knowledge



Who can apply

We're looking for entrepreneurs, innovators, start-ups or SMEs that: Focus on MedTech or Digital Health. Have a team of at least two people. Incorporated in Horizon Europe country. TRL 2-4



Programme description

In this six-week, online programme, experts and mentors will help you understand and refine your project, business and financial plan. You'll take a closer look at the market and your competition, receiving the help you need to better understand medical device regulations and how these apply to your project. Get a clear and valid proof-of-concept!



Application dates

January 24 to March 20, 2023

[MORE INFO](#)



Webinar dates

February 15 and March 15, 2023

[WEBINAR](#)



Patient Innovation Bootcamp

Access to knowledge



Who can apply

Teams that include at least a patient and/or informal caregiver with an innovation related to her health condition. TRL 3+
If incorporated, must be looking for an application in healthcare for their tech and/or be researching/validating their business model.



Programme description

Mentoring and training in Lisbon, medical and technology validation in Barcelona, implementation and dissemination in Copenhagen, and online training regarding business model design in between. Moving from ideas to prototypes to market-ready innovations!



Application dates

January 24 to March 20, 2023

[MORE INFO](#)



Webinar dates

February 15 and March 15, 2023

[WEBINAR](#)



Women Entrepreneurship Bootcamp

Access to knowledge



Who can apply

Start-ups that are women-led or co-founded, and in the C-suite management team. Male co-founders are highly encouraged to participate. Focused on any medical technology, excluding therapeutics. Incorporated in Horizon Europe country. TRL ≥ 4 .



Programme description

Five-week programme. Intensive training in business and finance to validate your value proposition, dedicated mentoring from healthtech leaders, and networking opportunities. Fee of 200€. Nurture and support rapid growth!



Application dates

January 24 to March 20, 2023

[MORE INFO](#)



Webinar dates

February 15 and March 15, 2023

[WEBINAR](#)



Regulatory Pathways to Market Bootcamp

Access to knowledge



Who can apply

We're looking for entrepreneurs, innovators, start-ups or SMEs that: are focused on MedTech or Digital Health. Have a team of two to five people. Have experience with their technology and knowledge in HealthTech. Incorporated in Horizon Europe country. TRL 3-6.



Programme description

10-week online programme to understand the highly regulated pathway in Europe and identify potential pathways to reimbursement. Practical workshops and case studies, tailored knowledge, support of industry experts. Fee of 350€. Design your go-to-market strategy!



Application dates

January 24 to March 20, 2023

[MORE INFO](#)



Webinar dates

February 15 and March 15, 2023

[WEBINAR](#)



User Validation Labs

Access to stakeholders



Who can apply

Businesses incorporated in the EU with a product or service in the development phase – but not yet in the commercialisation stage. Start-ups eager for feedback and validation from users.



Programme description

Connect with living labs, accelerators, hospitals, and innovation centres that can help you to organise and execute a validation study of their innovation. Matchmaking event is in the end of June and the submission of the project plan mid August. EIT Health grant of 7,000€, with a start-up co-funding of 3,000€.



Application dates

February 27 to May 1, 2023

[MORE INFO](#)



Webinar dates

March 23 and April 20, 2023

[WEBINAR](#)



Mentoring and Coaching Network

Access to stakeholders



Who can apply

We are looking for entrepreneurs with a healthcare business that must: be developing an innovative and impactful healthcare product OR be looking to scale up and expand into new markets be registered in a Horizon Europe country have a clear mentoring need.



Programme description

Access a platform of wide range of 200 healthcare mentors that have a wide expertise in the healthcare industry and can guide to achieve your next milestone. Voucher between €500 and €2,000 for one-to-one session with mentors.



Application dates

Opening on February 27, 2023

[MORE INFO](#)



Catapult

Investor readiness



Who can apply

Start-ups or spin-offs with less than 50 employees that are looking for a Seed or Series A funding of a minimum of 500k EUR with a self-valuation over 1M EUR. Must have collected at least 500k EUR funding (private or public) OR had at least 500k EUR of revenue in the last year. Two tracks: HealthTech and Life Sciences.



Programme description

Competition and 360° training programme to secure investment rounds: Prize money (€30k), Visibility and networking.



Application dates

February 27 to May 1, 2023

[MORE INFO](#)



Webinar dates

March 21 and April 18, 2023

[WEBINAR](#)



Gold Track

Investor readiness



Who can apply

Massively scalable healthcare companies, such as therapeutics, diagnostics, platform technologies, are privately-owned with less than 50 employees. Ambition to expand globally. Runway of > 9 months



Programme description

A world class mentorship programme that provides unrivalled access to inspiring leaders, 1:1 coaching, and Access EIT Health's Accelerator. Based around three four-month phases. Each phase begins and ends with a highly interactive workshop. Cost of a nominal 1% success fee on financial events for up to 3 years after.



Application dates

Ongoing applications

[MORE INFO](#)



Personalized session

Schedule a one-hour pitch session

[SESSION](#)



GOLDTRACK

Expert mentorship for massively scalable companies



Venture Centre of Excellence

Access to funding



Who can apply

European Life Science start-ups looking for rounds in Series A, B and up to pre-IPO: more than 6 million euros in their next fundraising round. TRL 6+.



Programme description

In collaboration with the EIF, a network of investors and other key stakeholders from the life sciences and healthcare ecosystems with 2€ billion of investment capabilities. Costs: Assessment process is €2,000. Selected start-ups: €8,000. Percentage-calculated fee of the capital that has been raised thanks to the programme.



Application dates

Ongoing applications

[MORE INFO](#)



Schedule a meeting

Meet the Venture Manager Portfolio

[CONTACT](#)



Bridgehead

Access to market



Who can apply

Start-ups with fewer than 250 full-time employees that delivers innovative-transformative products in Biotech, Medtech, Digital Health. European start-ups with sales in at least one market in Europe.



Programme description

Help achieve European market entry beyond the home markets with our network of catalysers. Vouchers of €25k.
Cost: 6% success fee of revenue in the that market (max 3x or 3 years).



Application dates

February 27 to May 1, 2023

[MORE INFO](#)



Webinar dates

March 22 and April 19, 2023

[WEBINAR](#)



Innostars Awards

Only for RIS countries, including Spain



Who can apply

Programme for spin-offs and start-ups that already have a prototype or a MVP, but product/service is not on the market yet (no income).



Programme description

Up to 15 teams selected
€25,000 to cover 4 months of training and mentoring
After training 10 best BP will go to the pitch contest
Pitch your innovations to our international network
Win up to €25,000 in additional support for the launch of your product or services



Application dates

February 14 to April 16, 2023

[MORE INFO](#)





INNOVATORS COMMUNITY

EIT Health Innovators Community

Community.eithealth.eu



Co-funded by the
European Union



What do we offer to our members

3300+ members



Learn



Teach



Co-create



Network



Get hired

The screenshot displays the EIT Health website's member search interface. At the top, there's a navigation bar with 'Search for people' and various icons. Below it, a search bar is labeled 'Search for people' with a sub-label 'Type a name or keyword'. To the right, there's a 'Search by location' section with a sub-label 'Type and select a location'. A 'More filters' button and a 'Clear all filters' button are also visible. The main content area is titled 'Users (3216)' and shows a grid of user profiles. Each profile includes a profile picture, name, location, and a brief description of their role. For example, Valentina Pileczi is an R&D scientist from Cluj-Napoca, Romania. To the right of the profiles is a map of Europe with blue circles indicating the number of members in various countries. The map includes a search bar 'Search as I move the map' and zoom controls.



Real success stories to inspire you

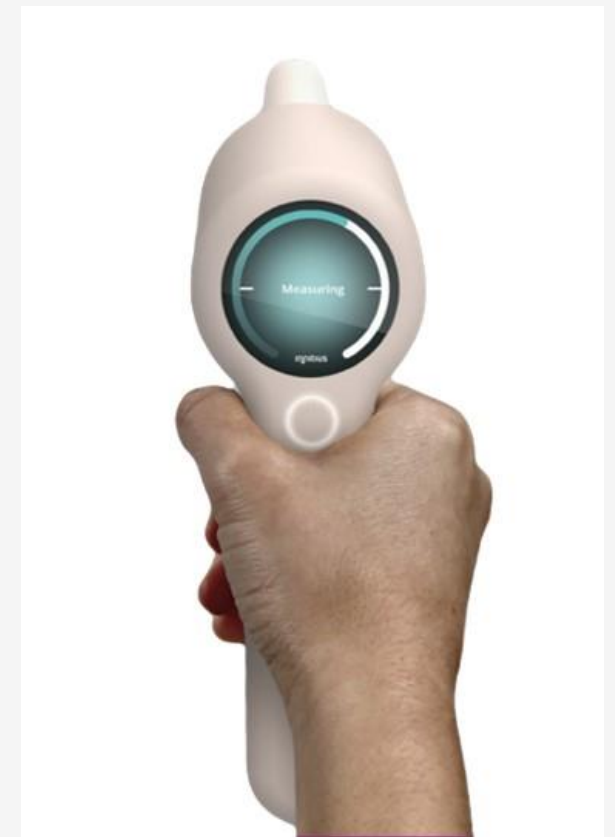


Innitius

- Innitius is a spin-off company from University of Granada developing a medical devices to improve Women's Health.
- The first product on their pipeline is Fine Birth, which is able to differentiate between false pre-term labor and true pre-term labor at the Point-of-Care.

Key milestones

- Innitius has raised a total of **€5.4 M** since its foundation.
- First clinical trials ongoing **in 2021**.



EIT Health involvement



2016
€70.000

Bootcamps

2019
€10.000



2019

Headstart

2020
€40.000



2021
Semi-finals

Benefit from the power of an international network

Our network identifies vital resources that start-ups, entrepreneurs, learners, and professionals need in order to thrive. We offer regular opportunities for you to be part of the healthcare innovation work we are doing across Europe.

Explore our [Connections Platform](#).



Si os queréis reunir para ver vuestro encaje en los programas, por favor rellenar el formulario y ¡me pondré en contacto!

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